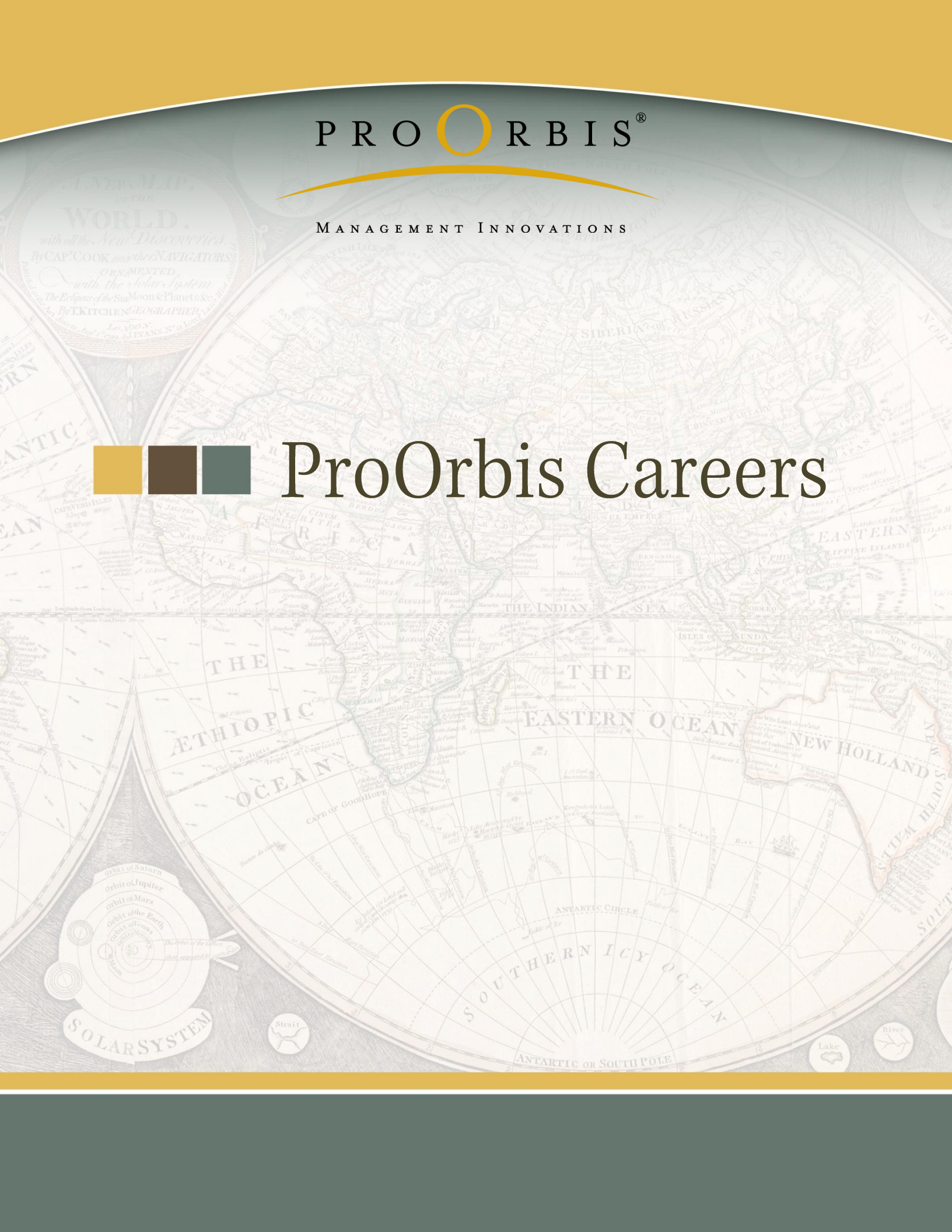


PROORBIS®

MANAGEMENT INNOVATIONS



ProOrbis Careers



ProOrbis At a Glance

ProOrbis is an elite management consultancy firm with engagements in some of the world's most prestigious and strategically influential organizations. Current assignments and industries served include the design of the new U.S. National Laboratory that will manage a significant portion of the International Space Station, health sciences, electronic materials, investment banking, insurance, financial operations, power generation, logistics, electronic warfare, and geospatial intelligence. We are highly selective in the projects we accept and routinely produce extraordinary results for our clients.

ProOrbis is a small business founded in 1998, a member of WBENC (Woman Business Enterprise National Certification) since 2006 and holder of a GSA Schedule 874 MOBIS (Mission Oriented Business Integrated Services) contract since 2003 to deliver services to Federal Government clients.

The ProOrbis® Method

The foundation for all ProOrbis work is the breakthrough strategic framework and analytic techniques that redefine management science. The ProOrbis® Method focuses on the return on the investments (ROI) an organization makes in its own capabilities. This evolution of the concept of productivity has dramatically improved performance for publicly traded, private, non-profit and governmental organizations.

ProOrbis licenses its proprietary methodology to its clients and trains them on how to use the applications developed specifically for them, which often leads to performance improvements even while a project is underway. This is different from many consulting organizations that do not transfer capabilities to the client. Also, unlike other consulting organizations that focus on cost reductions, ProOrbis methods provide tools for value creation and return on investment.

Our Clients

ProOrbis clients are generally leaders in their categories, often with a long track record of success. They range in size and nature, but are often complex, global businesses with a wealth of expertise. ProOrbis brings a new perspective to help them meet the next challenge – dramatic growth, productivity improvement, or migration to a new market by uncovering opportunities and a path to seize them.

ProOrbis maintains a high degree of confidentiality with respect to its specific client names due to the nature of our projects.

Why ProOrbis?

ProOrbis offers employees the opportunity to advance rapidly with the benefits of a small company environment and big company experience.

Our Culture

At ProOrbis, the phrase “people are our most valuable asset” is not just a platitude; it is a fact. ProOrbis values high achievers and rewards results. We know that success comes as a result of teamwork and consistent dedication to elite performance for ourselves and our clients. Each project is a major undertaking in the history of the client and our staff performs with the serious understanding that the client’s future depends on the quality of our support.

Our Rewards

Our rewards package is highly competitive and designed for top performers, providing an opportunity to earn significant performance-based rewards. Our offices, located in Malvern, PA, have a Chester County elegance that is conducive to strategic thinking, analytical activities and collaboration. Travel is required, but staff does not work at the client site on a regular basis. Staff is enabled with the latest consulting methods and technology.

Our Work

ProOrbis provides a wide range of offerings to its clients, but is most commonly recognized for its Enterprise Transformation projects, which is the signature application of the ProOrbis® Framework. Transformation projects have been completed for a wide range of publicly traded, private, non-profit and public sector clients from small trade associations to large, global organizations. Projects include:

- **Assessment:** Rapidly “recasts” the current business to make optimal use of everything that has been done and identifies the opportunities for dramatic improvement.
- **Strategy:** Identifies the solutions to the opportunity areas and migration plans.
- **Design:** Develops the details of the solutions and identifies the required capabilities (competence and capacity) and asset shifts.
- **Implementation:** Develops a plan for “going live” with the designs and transition from the current to the new design.

Career Path

The people of ProOrbis share many qualities, yet each employee is different and makes a unique contribution to our team. No two career paths are the same and no matter what experience you've had before, ProOrbis offers unparalleled growth and career-development opportunities.

Interview Process

The interview process is designed to learn about your interests, capabilities, and fit with the ProOrbis culture. We assess your preparedness, ability to listen, communication skills, analytical abilities, energy, willingness to learn, common sense and intellectual curiosity. We are looking for people that understand how to manage their personal and professional commitments.

Typically the interview process starts with a phone interview followed by subsequent round(s) of in-person interviews. You will meet with several members of the staff before a final hiring decision is made. Expect a background check and verification of your credentials.

Phone Interview

We are looking to understand your relevant skills and gauge your interest level in our organization. Passion and commitment for our work is a true imperative.

Office Interview

Office interviews are your opportunity to meet the team and demonstrate your personality, skills and drive. While each candidate's experience may not be the same, generally your interview will consist of meetings with lead consultants and/or analysts as well as ProOrbis' approach to traditional case studies. Several aspects of your interview could be conducted in a virtual environment.

Joining Our Team

If you are offered an assignment, you will be provided with a confidentiality agreement and the tools (computers, phones, etc.) that are appropriate for your role in the company. You will be expected to "hit the ground running" with a myriad of assignments designed to test your skills, working style and commitment – both to your own development as well as to your team. Like every elite group, not everyone will succeed, but you will have the opportunity and environment to achieve your best.